

ENGINEUITY TUTORIAL



Management Consultant Report



Management Consultant Report

There are many methods available for assessing the performance of the company, such as :-

- Key performance indicators
- The performance summary
- Analysis tools

In addition the company has the use of an **external management consultant**, who looks in detail at all areas of the company's business, especially where there may be **problems**, and compiles an appropriate report.

It cannot be emphasised enough how valuable the Management Consultant's Report is, if used effectively.

We will now look in more detail at what the report looks like, and how it can be used.



Management Consultant Report

Management Consultants Report

Navigate to "Main menu/Measuring performance/Assessing performance/Management consultants report"

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
FIN	8	Early Years	2024 (Q4)			Due to company performance the shareholder expectation is currently higher than during the History	SHARE_PRICE	POSITIVE
FIN	8	Early Years	2024 (Q4)			Shareholders are very unhappy with the level of dividend paid	SHARE_PRICE	NEGATIVE
FIN	8	Early Yea					PRICE	POSITIVE
FIN	8	Early Yea					PRICE	NEGATIVE
FIN	8	Early Yea					PRICE	POSITIVE
OVH	8	Early Yea					NG	POSITIVE
PRO	8	Early Yea					G	POSITIVE
PRO	8	Early Yea					G	POSITIVE
PRO	8	Early Years	2024 (Q4)	168	UK	Bid rejected due to capital base not supporting the projected workload	BIDDING	NEGATIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by low level of own labour layoffs	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by relying on the use of own labour	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Due to company performance the project manager expectation is currently higher than during the History	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Investment in Thermoguard has reduced build costs by 0.31 %	BUILD_COSTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	The client pays a bonus for early completion of the job	JOB_COMPLETION	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a noticeable improvement in the performance of Gordon Simcoe due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a small improvement in the performance of Gordon Simcoe due to the 4 % bonus	PROJECT_MANAGER	POSITIVE

The report consists of a series of comments.

The nature of the comments made is either :-

- 'POSITIVE' if the comment is **positive**
- 'NEGATIVE' if the comment is **negative**
- 'UNCLASSIFIED' if the comment neither positive or negative

It is the negative comments that will need to be addressed as a matter of urgency.

HELP IS AVAILABLE FOR THE COMMENT Due to company performance the shareholder expectation is currently higher than during the History

Choose the format you require for the help PDF Powerpoint slideshow

View Help



Management Consultant Report

Management Consultants Report

Navigate to "Main menu/Measuring performance/Assessing performance/Management consultants report"

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
FIN		Early Years	2024 (Q4)			Due to company performance the shareholder expectation is currently higher than during the History	SHARE_PRICE	POSITIVE
FIN	8		2024 (Q4)			Shareholders are very unhappy with the level of dividend paid	SHARE_PRICE	NEGATIVE
FIN						... has significantly improved industry confidence in the	SHARE_PRICE	POSITIVE
FIN						... has slightly reduced industry confidence in the company	SHARE_PRICE	NEGATIVE
FIN						... is slightly improved industry confidence in the company	SHARE_PRICE	POSITIVE
OVH						... due to the relationship with the client Lowry Homes	MARKETING	POSITIVE
PRO							BIDDING	POSITIVE
PRO	8	Early Years	2024 (Q4)	164	UK	Bid accepted on price	BIDDING	POSITIVE
PRO	8	Early Years	2024 (Q4)	168	UK	Bid rejected due to capital base not supporting the projected workload	BIDDING	NEGATIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by low level of own labour layoffs	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by relying on the use of own labour	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Due to company performance the project manager expectation is currently higher than during the History	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Investment in Thermoguard has reduced build costs by 0.31 %	BUILD_COSTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	The client pays a bonus for early completion of the job	JOB_COMPLETION	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a noticeable improvement in the performance of Gordon Simcoe due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a small improvement in the performance of Gordon Simcoe due to the 4 % bonus	PROJECT_MANAGER	POSITIVE

The report can be filtered by decision area :-

- ALL (All comments)
- FIN (Financial)
- OVH (Overheads)
- PRO (Procurement)
- JOB (Job Progression)

HELP IS AVAILABLE FOR THE COMMENT

Due to company performance the shareholder expectation is currently higher than during the History

Choose the format you require for the help

- PDF
- Powerpoint slideshow

[View Help](#)



Management Consultant Report

Management Consultants Report

Navigate to "Main menu/Measuring performance/Assessing performance/Management consultants report"

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
FIN	8	Early	2024 (Q4)			Due to company performance the shareholder expectation is currently higher than during the History	SHARE_PRICE	POSITIVE
FIN	8	Early Years	2024 (Q4)			Shareholders are very unhappy with the level of dividend paid	SHARE_PRICE	NEGATIVE
FIN	8	Early Years	2024 (Q4)			... value has significantly improved industry confidence in the	SHARE_PRICE	POSITIVE
FIN	8	Early						
FIN	8	Early						
OVH	8	Early						
PRO	8	Early Years	2024 (Q4)	162	UK	Bid accepted on price	BIDDING	POSITIVE
PRO	8	Early Years	2024 (Q4)	164	UK	Bid accepted on price	BIDDING	POSITIVE
PRO	8	Early Years	2024 (Q4)	168	UK	Bid rejected due to capital base not supporting the projected workload	BIDDING	NEGATIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by low level of own labour layoffs	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by relying on the use of own labour	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Due to company performance the project manager expectation is currently higher than during the History	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Investment in Thermoguard has reduced build costs by 0.31 %	BUILD_COSTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	The client pays a bonus for early completion of the job	JOB_COMPLETION	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a noticeable improvement in the performance of Gordon Simcoe due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a small improvement in the performance of Gordon Simcoe due to the 4 % bonus	PROJECT_MANAGER	POSITIVE

The report can also be filtered by period.

In most cases the **previous processed period** will be the one that needs to be analysed closely, and this is the default setting.

HELP IS AVAILABLE FOR THE COMMENT Due to company performance the shareholder expectation is currently higher than during the History

Choose the format you require for the help PDF Powerpoint slideshow

View Help



Management Consultant Report

Management Consultants Report Navigate to "Main menu/Measuring performance/Assessing performance/Management consultants report"

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
FIN	8	Early Years	2024 (Q4)			Due to company performance the shareholder expectation is currently higher than during the History	SHARE_PRICE	POSITIVE
FIN	8	Early Years	2024 (Q4)			Shareholders are very unhappy with the level of dividend paid	SHARE_PRICE	NEGATIVE
FIN	8	Early Years	2024 (Q4)			The declining news probably has slightly reduced industry confidence in the company	SHARE_PRICE	POSITIVE
FIN	8	Early Years	2024 (Q4)			The declining news probably has slightly reduced industry confidence in the company	SHARE_PRICE	NEGATIVE
FIN	8	Early Years	2024 (Q4)			The gearing ratio reduction has slightly improved industry confidence in the company	SHARE_PRICE	POSITIVE
OVH	8	Early Years	2024 (Q4)	223	UK	Prequalification only permitted due to the relationship with the client Lowry Homes	MARKETING	POSITIVE
PRO	8	Early Years	2024 (Q4)	162	UK	Bid accepted on price	BIDDING	POSITIVE
PRO	8	Early Years	2024 (Q4)	164	UK	Bid accepted on price	BIDDING	POSITIVE
PRO	8	Early Years	2024 (Q4)	168	UK	Bid rejected due to capital base not supporting the projected workload	BIDDING	NEGATIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by low level of own labour layoffs	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Morale (and productivity) of own labour improved by relying on the use of own labour	LABOUR	POSITIVE
JOB	8	Early Years	2024 (Q4)			Due to company performance the project manager expectation is currently higher than during the History	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Investment in Thermoguard has reduced build costs by 0.31 %	BUILD_COSTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	The client pays a bonus for early completion of the job	JOB_COMPLETION	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a noticeable improvement in the performance of Gordon Simcoe due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a small improvement in the performance of Gordon Simcoe due to the 4 % bonus	PROJECT_MANAGER	POSITIVE

The report can also be filtered by job.

HELP IS AVAILABLE FOR THE COMMENT Due to company performance the shareholder expectation is currently higher than during the History

Choose the format you require for the help PDF Powerpoint slideshow

View Help



Management Consultant Report

Management Consultants Report

Navigate to "Main menu/Measuring performance/Assessing performance/Management consultants report"

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
FIN	8	Early Years	2024 (Q4)			Due to company performance the shareholder expectation is currently higher than during the History	SHARE_PRICE	POSITIVE
FIN	8	Early Years	2024 (Q4)			Shareholders are very unhappy with the level of dividend paid	SHARE_PRICE	NEGATIVE
FIN							SHARE_PRICE	POSITIVE
FIN								NEGATIVE
FIN								POSITIVE
OVH								POSITIVE
PRO								POSITIVE
PRO								POSITIVE
PRO								NEGATIVE
JOB								POSITIVE
JOB								POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Due to company performance the project manager expectation is currently higher than during the History	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Investment in Thermoguard has reduced build costs by 0.31 %	BUILD_COSTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	The client pays a bonus for early completion of the job	JOB_COMPLETION	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a noticeable improvement in the performance of Gordon Simcoe due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a small improvement in the performance of Gordon Simcoe due to the 4 % bonus	PROJECT_MANAGER	POSITIVE

The report can also be filtered by sub category.

For example, the company is now in period 9, and the Construction Manager is interested in the performance of all project managers during the previous period , period 8, to see if any lessons can be learned, and improvements made during period 9.

To determine this the following filters would be used :-

- **Period** choice of 8, which is already the default
- **Sub Category** choice of "Project Managers"

What do the results look like ?

HELP IS AVAILABLE FOR THE COMMENT

Due to company performance the shareholder expectation is currently higher than during the History

Choose the format you require for the help

- PDF
- Powerpoint slideshow

View Help



Management Consultant Report

Management Consultants Report

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
JOB	8	Early Years	2024 (Q4)			Due to company performance the project manager expectation is currently higher than during the History	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a noticeable improvement in the performance of Gordon Simcoe due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	There is a small improvement in the performance of Gordon Simcoe due to the 4 % bonus paid	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	81	UK	The overall performance of Gordon Simcoe is excellent	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	102	UK	There is a marginal improvement in the performance of Sid Arkle due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	102	UK	There is a small improvement in the performance of Sid Arkle due to the 5 % bonus paid	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	102	UK	The overall performance of Sid Arkle is excellent	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	102	UK	Sid Arkle is seriously considering tempting offers from elsewhere	PROJECT_MANAGER	NEGATIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	There is a marginal improvement in the performance of Ben Smart due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	There is a small improvement in the performance of Ben Smart due to the 3 % bonus paid	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	There is a noticeable deterioration in the performance of Ben Smart due to the job location	PROJECT_MANAGER	NEGATIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	The overall performance of Ben Smart is good	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	147		There is a marginal improvement in the performance of Brad Mcgrath due to experience to date with the company	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)	147		There is a small improvement in the performance of Brad Mcgrath due to the 4 % bonus paid	PROJECT_MANAGER	POSITIVE
JOB	8	Early Years	2024 (Q4)			There is a noticeable deterioration in the performance of Brad Mcgrath due to the job location	PROJECT_MANAGER	NEGATIVE
JOB	8	Early Years	2024 (Q4)			The overall performance of Brad Mcgrath is excellent	PROJECT_MANAGER	POSITIVE

HELP IS AVAILABLE FOR

Due to company performance the project manager expectation is currently higher than during

On the positive side it can be clearly seen that the project managers performed very well during period 8.



Management Consultant Report

Industry parameters

Navigate to "Main menu/Industry information/Industry parameters"

FINANCE

OVERHEADS

PROCUREMENT

JOB PROGRESSION

CASH ACCOUNT

Credit rate: 0.8 % per annum
 Overdraft rate: 6 % per annum
 Overdraft limit: 600,000

CAPITAL BASE

Increase limited to: 5 % this period
 Sold off limited to: 25 % this period
 Depreciation rate: 2.5 % per annum
 Capital writing down: 25 % per annum

INVESTMENTS

Restrictions

There cannot be more than: 6 investments at any point in time
 For each investment the maximum increase in the investment is limited to: 100000 each period

Benefits for jobs in progress

A minimum amount of: 200000 needs to have been invested to obtain any benefits for jobs in progress

For investments that deliver build cost reductions, once the minimum amount has been invested to obtain benefits, and depending upon how much has been invested, the build cost reductions are between: 0.3 and 0.5 %

For investments that provide risk management services, once the minimum amount has been invested to obtain benefits, and depending upon how much has been investment, for risks that strike the risk cost reductions are between: 30 and 40 %

job delay reductions are between: 25 and 30 %

Cease trading

If an investment company ceases trading, the amount invested recovered is between: 25 and 85 %

MISCELLANEOUS

Cost of the management consultants report: 10,000 each period
 Corporation tax rate: 18 %

The cost per period of the Management Consultant's Report is shown in the **Industry parameters**. periods
 It is recorded as a non-departmental overhead cost in the financial reports. ch period

KEY POINTS

The cost of the management consultant cannot be avoided.



Management Consultant Report

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
JOB	8	Early Years	2024 (Q4)	81	UK	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Short term UK government training grants reduce site costs on jobs progressed by 1.07%	WORLD_EVENTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	102	UK	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	102	UK	Short term UK government training grants reduce site costs on jobs progressed by 1.07%	WORLD_EVENTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	Earthquakes in New Zealand increase build costs on jobs progressed by 0.52%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	147	US	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	147	US	An excess of available construction plant in North America reduces build costs on jobs progressed by 0.59%	WORLD_EVENTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	151	AUS	Exceptionally hot weather during the summer in Australia increases build costs on jobs progressed by 0.40%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	151	AUS	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE

HELP IS AVAILABLE FOR THE COMMENT Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%

Choose the format you require for the help PDF Powerpoint slideshow

View Help

IMPACT OF WORLD EVENTS

Provides detailed information about the impact of world events upon the business, from a Finance and Job perspective.



Management Consultant Report

Management Consultants Report

CLICK ON A REPORT LINE TO SEE IF ADDITIONAL HELP IS AVAILABLE

Category	Per	Status	Year/qtr	Job	In	Comment	Sub Category	Nature
JOB	8	Early Years	2024 (Q4)	81	UK	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	81	UK	Short term UK government training grants reduce site costs on jobs progressed by 1.07%	WORLD_EVENTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	102	UK	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	102	UK	Short term UK government training grants reduce site costs on jobs progressed by 1.07%	WORLD_EVENTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	Earthquakes in New Zealand increase build costs on jobs progressed by 0.52%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	103	NZ	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	147	US	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	147	US	An excess of available construction plant in North America reduces build costs on jobs progressed by 0.59%	WORLD_EVENTS	POSITIVE
JOB	8	Early Years	2024 (Q4)	151	AUS	Exceptionally hot weather during the summer in Australia increases build costs on jobs progressed by 0.40%	WORLD_EVENTS	NEGATIVE
JOB	8	Early Years	2024 (Q4)	151	AUS	Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%	WORLD_EVENTS	NEGATIVE

HELP IS AVAILABLE FOR THE COMMENT Increased global demand for electricity raises energy costs, and increases build costs on jobs progressed by 0.38%

Choose the format you require for the help PDF Powerpoint slideshow

View Help

If **HELP** is available for a particular comment it can be viewed in either PDF or Powerpoint Slideshow format.